

What good industry partnership looks like

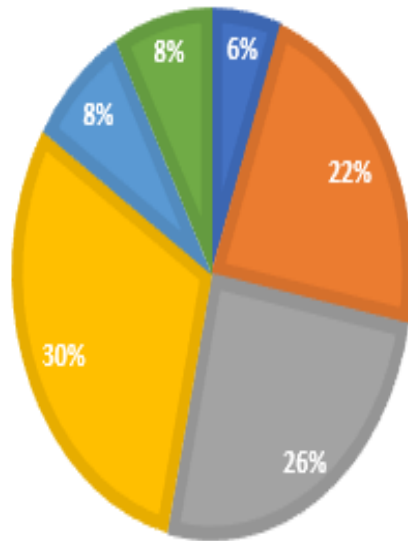


Susan Treacy
HealthTech Ireland



HEALTHTECH IRELAND MEMBER SEGMENTATION

■ Diagnostics ■ Digital ■ Distributor ■ Manufacturer ■ Professional Associate ■ Service Company



MedTech Europe
from diagnosis to cure



**Global Medical
Technology Alliance**
Innovating for a Healthier World



HealthTech Ireland: Draft Strategy 2024 - 2027



Vision

To support our members to make a positive contribution to the Irish economy and healthcare system.



Mission

To advance understanding, collaboration and meaningful engagement between the Irish health system and our members.



Purpose

To enhance the health and wellbeing of all people in Ireland.



Who are in the HealthTech Ireland and broader Community?



Over

140

current members



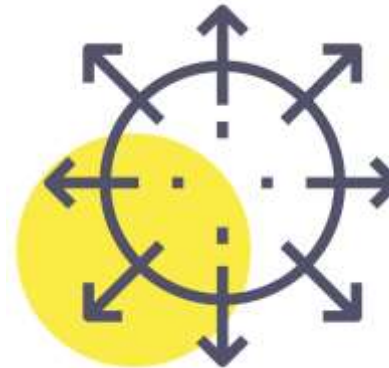
+5,000

Social media



200+

HealthTech Ireland partners
and stakeholders



+1,000

receive the HealthTech Ireland
newsletter



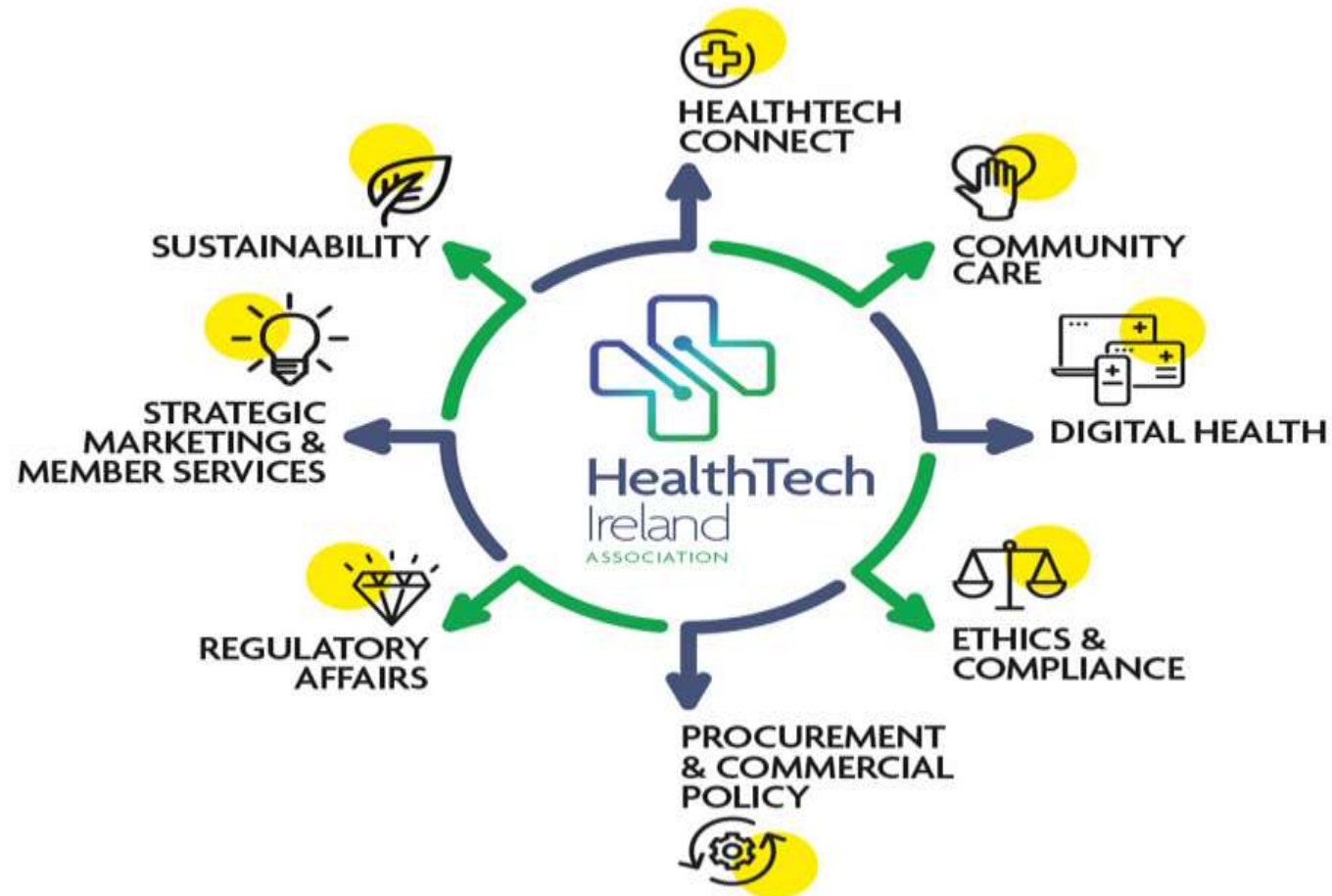
Co-operative relationships & Strategic Partnerships

- HSE
- Hospitals: Public & Private
- Hospital Transformation groups
- Innovation Centres
- HIHI
- EI
- IDA
- EIT Health
- Convene TU Dublin
- Advance Centre UCD
- Mental Health Reform
- Mental Health Commissioners



- IPPOSI
- HPRA
- HIQA
- RCSI
- ACSLM
- NOCA
- NSAI
- 20Fifty Partners
- SMART D8
- HISI
- Embassies
- WITS

Solid Foundation for Engagement




Meeting Sustainability Targets – How?

- White paper with key recommendations on next steps
- MOU with HSE Procurement, 20Fifty partners to action the 1st of the 6 recommendations on education and knowledge.
- Deliver tangible outputs to support reaching targets
- National Sustainability Strategy




Leadership of the HealthTech Ireland sustainability working group:

 Marion Briggs, Chair


 Thomas Sharkey, Vice Chair

 Michelle Sullivan


 Ciara Conway

 Claire Shannon, Healthcare Director

Davy Horizons authors:

 Dr Dorothy Maxwell, FICRS, Head of Sustainability and ESG Advisory

 Amy Ward Whelan, Sustainability Business Manager


 Séamus Higgins, Senior Sustainability Manager


 Aoife O'Donnell, PIEMA, Senior Sustainability Manager

Sincere thanks to all those who contributed to inform this project:


 HealthTech Ireland Procurement Working Group


 HealthTech Ireland Sustainable Working Group

 Colin O'Hehir, Head of Climate Change Unit, Department of Health

 Frank Maughan, Principal, Climate Action and Environment Division, Department of the Environment, Climate and Communications


 Brian Quirke, Circular Economy Strategic Policy Division, Department of the Environment, Climate and Communication


 Garrett Murray and Alexa Toomey, Enterprise Ireland

 Mr Derek Cawley, Spine Surgeon, Irish Doctors for the Environment

 John Swords, National Director of Procurement, HSE

 Lucy Nugent, CEO TUH

 Peter Irvine, Head of Procurement and Purchasing TUH

 Beatrice Cosgrove, Country Manager, Philips Healthcare



National Digital Health and Social Care Strategic Framework

- **Who:** Office of CIO and CTTO and DOH
- **What:** Enhancing and representation by leveraging diverse and broad perspectives
- **How:**
 - Digital working group - gathered insights and input from over 50 companies on key elements to delivering digital health.
 - Worked through these with the office of the CIO and DOH providing industry insights, leveraging various perspectives.

Signposting

- **Who:** Change and Innovation office in the HSE
- **What:** Support the office to help to signpost how innovation can transition to scaling nationally
- **How:**
 - On-going - Continue to work in partnership as the HSE establishes forums to enable this e.g. best international practice



Transformation - Digital Health Adoption & Acceleration – How?

Create the capability across the sector for tangible meaningful collaboration and outputs

- **Who:** Chief Clinical Office of the HSE
- **What:** Demonstrate strong leadership, to establish a strong trusted partnership that ensures on-going, long term engagement to deliver meaningful outputs, particularly around enabling the acceleration and adoption of digital health solutions.
- **How:**
 - The creation of solid foundations through identified initiatives to build on the National Digital Health and Social Care Strategic Framework and Implementation plan to support acceleration of adoption of innovation .

Leveraging International insights & Learns

- **What:** Share insights and identify opportunities from all areas of the sector
- **How:**
 - The role of the **HealthTech Connect defined in TOR is** to act as a trusted healthcare leader, to connect, and partner the members with the public and private healthcare ecosystem in Ireland. This is done with the aim of advancing the effectiveness and value of the healthcare system for the citizens of Ireland. HealthTech Connect will be a working group of the board of HealthTech Ireland.



- **Alignment on information**

- **What:** Ensuring we have a common language and the same information
- **How:** Through education programmes such as the recent Digital Series
 - AI Act – Mason Hayes & Curran and Microsoft
 - Health Technology Assessment – ‘A National and International Perspective’ – Roisín Adams, Chair HTA Europe & Mairin Ryan, Director of Health Technology Assessment and Deputy CEO HIQA
 - EHDS – EIT Health
 - Cyber Security – PWC

- **Alignment on an innovative, agile procurement system**

- **Who:** HSE legal team Philip Lee Solicitors
- **What:** Common information: ‘How to bring my innovative product to public sector organisations’
- **How:**
 - The pathways for procurement for innovation.
 - Procurement and R & D pathways available.
 - Resolving data privacy issues.
 - IP solutions if we co-develop.
 - IT solutions and the medical device regulation obligations regarding cyber security and AI.



Transformation – Upskilling & Best practice – How?

- **Upskilling**
 - **Who:** Education partners
 - **What:** Identify what the public and private sector need. Create the capability to provide the requirements.
 - **How:** Through education partnerships e.g. Advance UCD June Digital Health Symposium
- **National HealthTech Innovation Awards**
 - **Who:** Cross Sector - HSE, Public and Private Hospitals, EI
 - **What:** Highlighting those people and solutions making a difference
 - **How:**
 - Awards and Panels
 - Recognising what is working
 - Highlighting what is working



Collective responsibility/Better together – Clinical Information Systems Install

- Klaire Trench – Morris, Critical Care ICT Programme Manager
- Lisa Ann NiNeill, ICT Project Manager, Critical Care Programme
- Megan Clarke, ICT Project Officer, Critical Care Programme
- Cardiac Services
- Philips Healthcare



Benefits to the Patient

- Improved Clinical Outcomes
- Increased quality of care
- Shorten critical care length of stay

Benefits to the CIS user

- Medication administration.
- Data Accuracy, reduce manual entry, reduce errors.
- Facilitates remote monitoring of clinical conditions.

Benefits to the Hospital HSE

- Reporting - Improve data availability, structure and security.
- Audit Trail - Facilitate clinical audit, research, benchmarking and NOCA Integration.

Future Benefits:

- Multi-tenancy -Facilitate hub hospital support to spoke units.

Collective responsibility/Better together – Digital INews



Digital INews Solution

How?

- Delivers workflow support for nurses and doctors
- Almost totally eliminates charting and scoring errors
- Shown to halve delays in escalation of care

Who?

- HSE National Clinical Medical Devices team
- Chief BioMedical Engineer in Cavan General Hospital
- Syncrophi Systems who provided the award-winning medical-grade software
- MDI who provided the cart, tablet and monitor

**‘If everyone is
moving forward
together, then
success takes care
of itself’**

