Electronic General GP Referrals

Case Study
Compiled by Elaine Naughton
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introduction

The Hayes Report [LINK] in March 2010 into “unopened” or “unprocessed” GP referrals in Tallaght Hospital, and the subsequent HIQA report on patient referral from GPs to outpatient services [LINK] highlighted a number of problems which needed to be addressed, including:

- Failures in communication
- Lack of visibility and traceability of referrals
- Significant variation and lack of protocols for the management of referrals between sites

This case study outlines how the National Electronic General GP Referral Pilot Project tackled these problems using technology to bring about significant patient centered benefits to seven acute hospitals in Cork, Kerry and Tallaght, and participating GPs (insert links to the names of the hospitals) and addressed recommendations in these reports.
the challenge

Initial scoping of the referral pathway by the project team included:
- workshops attended by over 170 staff and patients involved in referral management in GP practices and hospitals
- A survey of all Cork, Kerry and Tallaght area GPs
- Site visits to observe areas of good practice for the processing of GP manual referrals
- Step by step process mapping of how different specialties and different hospitals managed referrals

The team found:
- massive variation in processes
- a lack of visibility and traceability of where referrals were during the process
- lack of clarity re who was responsible for the patient during this time
- unnecessary communication between GPs, patients and hospitals as updates were not provided to the GP or patient along the way
- GPs reported sending duplicate referrals for the same patient as they were unsure of the outcome of each referral

“a referral might go through 11 handovers before a patient received an appointment”

the solution

The National Electronic General GP Referral Project Team and National Advisory Group (list members as a link) included stakeholders from each facet of the care pathway and those who were involved in developing previous electronic referral systems. They were tasked with assessing the current outpatient’s referral pathway and developing a standardised end to end process which would safely enable the introduction of electronic general referral.

In order to decrease the variability inherent within the existing processes the project team focused on the following elements:
- Using the general referral form developed by HIQA in association with ICGP (link to the form)
- Integration of this form into 4 accredited GP Practice Management Systems (Socrates, Helix, HealthOne and Complete GP).
- Development of a Healthlink online electronic general referral form.
- The introduction of mandatory fields in the referral to strengthen the quality of information received by hospitals.
- Delivery of electronic general GP referrals to hospitals using Healthlink, the national messaging system.
- Development of a standard end-to-end process within hospitals to manage electronic referrals in a consistent, traceable, timely and efficient manner with a clear governance structure put in place.
- Development of associated feedback mechanisms and performance metrics to monitor the system.

Ensuring project buy-in by stakeholders was a priority of the project as significant process change was required from the hospitals and GPs alike. A communications and engagement strategy was developed to ensure that GPs, patients, hospital staff, unions and others were involved in developing the solution collaboratively
process improvements

Six Sigma Lean Management principles were used to refine multiple processes with varying degrees of complexity into one standard solution through continuous improvement methodologies and the continued gathering of feedback from service users which was acted upon wherever possible. Abtran, a local industry partner, were involved in the development of the pre test process. The Mercy University Hospital was the first site to go live. As a soft launch pilot site learning was gathered and the system improved prior to roll out to other sites. (link here from soft launch site)

Historic manual OPD referral processes:
- contained between 10 and 20 process steps (depending on the specialty)
- Had up to 11 touch points (people handling each referral)
- took up to 28 working days to complete registration and triage
- cost €13.22 in total per referral

The re-engineered electronic referral process:
- now contains between 8 and 12 process steps
- now has between 4 and 6 touch points,
- the duration for the majority of referrals is now between 4 - 6 working days to complete registration and triage
benefits for all

Patients
- improved safety – all referrals are now logged and traced
- improved patient confidence in the process by the delivery of the triage response message back to the GP

GPs
- Improved confidence in the referral process
- Improved information and patient safety with a message detailing the outcome of consultant triage back to the GP
- The indicative cost of a referral from a GP reduced from €5 to €1
- A significant time saving in dealing with and following up on referrals with hospitals.

Hospitals:
- Effective and consistent referral management pathway
- Improved patient safety – the referral is legible, contains standard and mandatory information on the identity of the patient and the nature of their symptoms
- A significant time saving in dealing with and following up with GPs enquires.

Fast Facts

21,574
Referrals received throughout pilot

50%
Reduction in touch points

68%
of Cork and Kerry GPs using system

conclusion

The project was a huge success and clearly demonstrates some of the key deliverables of the eHealth Ireland Knowledge and Information strategy:

- **Care Delivery Enablement** - It provides a clinical and care delivery capability which generates electronic referrals previously manual processes thereby allowing electronic data capture, better quality of care, more clinician time spent with the patient and a greater ability for patients to participate in their own care.

- **Cross Setting Information Integration** - Delivers the required integration, information flows and process standardisation across care settings, enabling the summary care record at a patient level, and seamless patient transition between settings.

- **Health Service Intelligence** - Delivers the information management, reporting and analysis solutions and processes which provide timely, reliable information and decision support for patients, clinicians, and management from the micro level (e.g. individual patients or treatments) up to the macro view (e.g. system wide performance, population health trends, demand and capacity planning).

the next steps

The newly appointed CIO of the HSE, Mr. Richard Corbridge, visited Cork in January 2015 and strongly endorsed the pilot solution. He commended the project team on their achievements to date, noting the lack of full time staff dedicated to the project, and comparing it to the 100+ NHS staff who worked on “Choose & Book”, an electronic referral project in the UK, for over a year.

He proposed the national roll out of the pilot solution on a phased basis and has appointed a project manager, Gregory Johnston, to complete this within 12 months. The next 5 sites have been identified and work is underway to progress the roll out. St. Vincent’s University Hospital are currently piloting electronic general referrals, while the Mater Misericordiae Hospital, University Hospital Waterford, Letterkenny General Hospital and University College Hospital Galway are due to commence shortly.
## acknowledgements

### Advisory group

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<th>Role</th>
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<tr>
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<td><strong>Tallaght Consultant Representative</strong></td>
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<td>Ms Sharon Morrow and Ms Lucy Nugent (previously Mr. Niall McNally)</td>
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### Project group membership

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<th>Role</th>
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<tr>
<td><strong>Clinical Co-Chair</strong></td>
<td>Prof. Richard Greene (previously Dr. Tom O’Callaghan)</td>
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<td>Dr Brian O’Mahony</td>
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| Cork, Kerry and Tallaght Hospital Representatives | Ms Breda Chandler (CUH),
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|                                               | Ms. Orla O’Shea (OOS),
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|                                               | Ms Ann Creaven (TH). |

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<th>Patient Advocate</th>
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<th>HSE ICT Representatives</th>
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| Abtran Representatives* | Ms. Norrie Fitzgerald,
|                        | Ms. Siobhan Hanrahan |

*Following an open tender process, Abtran, a company specializing in business process re-engineering, worked closely with the project team in the first 18 months of the project to assist with mapping the original process and developing the standardized solution to enable successful introduction of electronic general referral.
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